### **ILLINOIS COMMERCE COMMISSION**

**DOCKET NOS. 02-0798/03-0008/03-0009 (Consolidated)** 

### SURREBUTTAL TESTIMONY

**OF** 

PHILIP B. DIFANI, JR.

**Submitted On Behalf** 

Of

CENTRAL ILLINOIS PUBLIC SERVICE COMPANY,

d/b/a AmerenCIPS,

and

UNION ELECTRIC COMPANY,

d/b/a AmerenUE

**June 2003** 

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3		SURREBUTTAL TESTIMONY OF				
4		PHILIP B. DIFANI, JR.				
5		SUBMITTED ON BEHALF OF				
6		CENTRAL ILLINOIS PUBLIC SERVICE COMPANY,				
7		d/b/a AmerenCIPS,				
8		and				
9	UNION ELECTRIC COMPANY,					
10		d/b/a AmerenUE				
11	Q.	Please state your name and business address.				
12	<b>A.</b>	My name is Philip B. Difani, Jr. My business address is One Ameren				
13	Plaza, 1901	Chouteau Avenue, St. Louis, Missouri 63103.				
14	Q.	Are you the same Philip B. Difani, Jr., who filed direct and rebuttal				
15	testimony in	this proceeding?				
16	<b>A.</b>	Yes, I am.				
17	Q.	What is the purpose of your surrebuttal testimony?				
18	<b>A.</b>	The purpose of my surrebuttal testimony is to address, on behalf of				
19	Central Illino	ois Public Service Company, d/b/a AmerenCIPS ("AmerenCIPS"), and				
20	Union Electr	ic Company, d/b/a AmerenUE ("AmerenUE") (collectively referred to				
21	herein as the	"Company"), certain portions of the rebuttal testimony of Illinois				
22	Commerce C	Commission ("Commission") Staff ("Staff") witnesses Peter Lazare and				

- Charles Iannello, and Citizen Utility Board ("CUB") witness Richard Galligan based upon my review of their rebuttal testimony in this case.
- Q. Mr. Lazare and Mr. Galligan both refer to a 1989 version of a

  NARUC manual and suggest that it supersedes the 1981 manual which you have

  cited. Please respond.
- A. I am aware of the 1989 publication used and referenced in this case by
  both Mr. Lazare and Mr. Galligan. The 1989 manual is a practice guide prepared by the
  NARUC staff subcommittee on gas. While the earlier manual was approved by the full
  NARUC Gas Committee and the full Executive Committee, nothing in the 1989 guide
  suggests that it supersedes, or was intended to supersede, the 1981 publication.
- In addition, I have reviewed several reference manuals written by 33 34 well-known and respected authors on rate design, such as James C. Bonbright's 35 Principles of Public Utility Rates, Charles F. Phillips, Jr's. The Regulation of Public Utilities, and Russell E. Caywood's Electric Utility Rate Economics, all of which discuss 36 the allocation methodologies of non-coincident peak ("NCP") and average and excess 37 38 ("A&E"). None of these sources discuss the average and peak ("A&P") methodology 39 recommended by Staff. I believe the NCP and the A&E methodologies have withstood the test of time, and are much more appropriate in the allocation of certain transmission 40 41 and distribution costs.
- Q. Mr. Lazare then points out that transmission systems are shaped by
  the collective peak demand of all classes, not the peak demands of individual classes.
  In this manner he suggests that the coincident peak is a more appropriate
  methodology than using non-coincident peaks. Please comment.

46	<b>A.</b> Rate design experts have utilized both coincident peak ("CP") and
47	non-coincident peak ("NCP") allocation methods, and leave the decision as to which is
48	more appropriate up to the individual circumstances. The use of the CP in the A&P
49	allocation method produces an inequitable allocation of costs to the Company's other
50	classes. This inequitable allocation results from the demand associated with interruptible
51	customers not being included in the calculation of class peak demands. On the other
52	hand, the use of the NCP in the A&E method will appropriately allocate costs to all
53	classes including the large-use interruptible customers as their demands are included in
54	the calculation of class peak demands. The use of the A&P method will only allocate the
55	representative share of the interruptible customers' average demand and none of their
56	peak demand. In effect, the use of the A&P method unjustly shifts costs from the
57	interruptible class to the Company's other classes.

- Q. Additionally, on page 5 of his rebuttal testimony, Mr. Lazare argues that the A&P methodology does not rely on double counting of average demands as you suggested in your rebuttal testimony. Please respond.
- **A.** Use of some diagrams may help to explain the double counting point.
  62 Figure 1, below, shows the cross-section of an empty gas main:

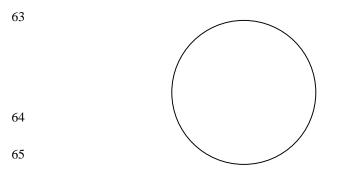


Figure 1.

Figure 2, below, displays a hypothetical average demand on a main, where

the shaded area is "A" or the average demand:

67

69

71

72

76

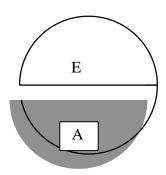


Figure 2.

70 The unshaded area in Figure 2 is the remaining capacity in the gas main available to loads

in excess of the average demand.

Figure 3, below, shows a hypothetical main at peak:

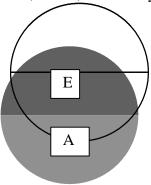


Figure 3.

The excess ("E") is the area above our originally shaded area A. Together, the average

demand, plus the excess above the average demand (i.e., A + E) equals the peak ("P").

(I do not mean to suggest by this diagram that the ratio of average and excess is actually

50/50. I offer this only for illustrative purposes.)

78	The A&E methodology allocates A and E separately. The A&P				
79	methodology allocates A, and then P. P, as we have seen, equals A+E. Thus, under the				
80	A&P methodology, the average demand (A) is allocated twice, first on its own and then				
81	as a component of the peak (P). Mr. Lazare does not seem to perceive this. For instance,				
82	in his direct testimony, Mr. Lazare explains on page 7 that the A&P allocator:				
83 84 85	" is also a two part allocator that allocates average system demands one way and the difference between the system peak and the system average demand in another way."				
86	Mr. Lazare's description quoted above is a description of the A&E methodology				
87	(ignoring differences between using CP and NCP), not the A&P methodology that he				
88	suggests. Using his description above and the NCP would, in fact, be in accordance with				
89	the way I described the A&E methodology on page 8 of my direct testimony.				
90	Q. On pages 6 and 7 of his rebuttal testimony, Mr. Lazare rejects the				
91	Company's suggested allocators for Accounts 383, 879, 902 and Accounts 912-916.				
91 92	Company's suggested allocators for Accounts 383, 879, 902 and Accounts 912-916.  Please respond.				
92	Please respond.				
92 93	Please respond.  A. Mr. Lazare suggests that the allocation of these accounts be the same as				
92 93 94	Please respond.  A. Mr. Lazare suggests that the allocation of these accounts be the same as that ordered by the Commission in the Company's last case. However, I don't think any				
92 93 94 95	Please respond.  A. Mr. Lazare suggests that the allocation of these accounts be the same as that ordered by the Commission in the Company's last case. However, I don't think any allocation should be set in stone; instead, we should always try to improve upon the work				
92 93 94 95 96	Please respond.  A. Mr. Lazare suggests that the allocation of these accounts be the same as that ordered by the Commission in the Company's last case. However, I don't think any allocation should be set in stone; instead, we should always try to improve upon the work performed in previous cases. The following describes the rationale behind the changes				
92 93 94 95 96	Please respond.  A. Mr. Lazare suggests that the allocation of these accounts be the same as that ordered by the Commission in the Company's last case. However, I don't think any allocation should be set in stone; instead, we should always try to improve upon the work performed in previous cases. The following describes the rationale behind the changes that I made to the allocators for these accounts.				
92 93 94 95 96 97	Please respond.  A. Mr. Lazare suggests that the allocation of these accounts be the same as that ordered by the Commission in the Company's last case. However, I don't think any allocation should be set in stone; instead, we should always try to improve upon the work performed in previous cases. The following describes the rationale behind the changes that I made to the allocators for these accounts.  Account 383, House Regulators. In previous cases, the Company				

allocation of this account based on detailed regulator specific data by class does a better job of tracking costs associated with this account than does the previous use of meter costs. However, Mr. Lazare recommends the continued use of less specific meter costs as the allocator.

Account 879, Customer Installed Equipment. This is a general account for installations of equipment on customers' premises; therefore, a general distribution plant allocator was used. Based on a multitude of different types of activities associated with this account, the use of a general distribution plant allocator is more appropriate than Mr. Lazare's single services allocator.

Account 902, Meter Reading Expense. I would like to correct my rebuttal testimony and note that Staff has allocated meter reading costs based on the number of meters, not the cost of meters, and that the Staff's allocator and the Company's allocator are the same for AmerenUE. However, AmerenCIPS does not yet use the automatic meter reading ("AMR") technology and has meter readers to read meters. My suggested allocators simply reflect the obvious fact that it takes longer for a meter reader to locate and walk up to a meter in a large industrial plant than to read the meter of a house in a subdivision. I have used a multiple of ten (10) houses as the equivalent of one industrial plant based on the input from the Company's meter reading supervisor.

Accounts 912 – 916, Selling and Sales Expenses. These accounts include the costs of promotional, demonstrating and selling activities, and such miscellaneous sales activities not includable in other sales accounts. I have used the overall allocator of Customer Service costs (Accounts 902 through 905). Mr. Lazare recommends an approach based on class revenues.

125	Q. Please comment upon Mr. Iannello's rebuttal testimony starting on					
126	page 4, whereby he states that "I have agreed to allocate the cost of propane and					
127	storage based on sales." Why are you providing additional testimony here?					
128	<b>A.</b> I have agreed to allocate cost of propane and storage inventory as					
129	Mr. Iannello states in his testimony. However, Staff witness Lazare has not incorporated					
130	any of Mr. Iannello's recommendations, which have been accepted by the Company, in					
131	his testimony. Therefore, I believe some explanation of the allocations is appropriate.					
132	Q. How have you allocated Propane and Storage Plant?					
133	<b>A.</b> I have allocated Propane Plant in accordance with weather normalized					
134	sales by each class, except the interruptible class which is interrupted when Propane Plant					
135	usage becomes necessary. I have allocated Storage Plant based upon weather normalized					
136	sales, with a twenty-one percent (21%) allocation to transport customers based upon the					
137	use of storage facilities by transport customers. The development of the twenty-one					
138	percent (21%) allocator for transport customers is described in the surrebuttal testimony					
139	of Company witness Dottie Anderson.					
140	Q. How have you allocated Propane and Storage Plant Expense?					
141	A. I have allocated Propane Plant and Storage Plant expense based on the					
142	same allocation methodology as Propane Plant and Storage Plant.					
143	Q. How have you allocated Propane and Natural Gas costs of working					
144	gas in storage?					
145	A. I have allocated Propane Gas costs in accordance with plant and the					
146	demand portion of Propane Gas expenses on the basis of sales less interruptible sales.					

147	The cost of Natural Gas in storage is allocated on the basis of weather normalized sales,							
148	with no allocation of such costs to transportation customers.							
149	Q.	Q. How did you allocate the costs associated with the administration and						
150	billing (Adn	ninistrative Charge) of transport customers?						
151	<b>A.</b>	I have allocated these costs to all customers eligible for transportation, in						
152	accordance with Mr. Iannello's suggestion in his direct testimony.							
153	Q.	Concerning Mr. Galligan's proposed allocator for mains, do you have						
154	any comment?							
155	<b>A.</b>	Yes, I do. Mr. Galligan's 50/50 split of average and peak demands by cost						
156	is not advocated in any rate design manual with which I am acquainted. I have already							
157	referenced several renowned books on the subject and I do not believe these reference							
158	such an allocation methodology either.							
159	Q.	Have you revised your original class cost-of-service studies using the						
160	revised juris	sdictional cost of service studies provided by Company witness Thomas						
161	Opich as par	rt of his surrebuttal testimony?						
162	<b>A</b> .	Yes, I have. I have prepared AmerenCIPS Exhibit No. 33.1 and						
163	AmerenUE I	Exhibit No. 33.1 which indicate the results of the revised study for						
164	AmerenCIPS	and AmerenUE, respectively.						
165	Q.	Does this conclude your surrebuttal testimony?						
166	<b>A.</b>	Yes, it does.						

#### **AMERENCIPS**

# ALLOCATED CLASS COST-OF-SERVICE BASED ON REVENUE REQUIREMENTS TEST YEAR: 12 MONTHS ENDED JUNE 30, 2002

TITLE: COST OF SERVICE SUMMARY

TITLE: COST OF	SERVICE SUMMARY	ALLOCATION	TOTAL			
LINE # ACCOUNT	# ITEM	BASIS	ILLINOIS	RESIDNTL	GENERAL	LG. USE
1						
2	COST OF SERVICE SUMMARY					
3						
4						
5	GAS OPERATING REVENUE					
6	Sale of Gas (Margin)	Calculated	\$68,314,374	\$45,788,492	\$14,999,101	\$7,526,781
7	Other Operating Revenues	Worksheet	\$1,351,161	\$1,035,369	\$221,789	\$94,003
8						
9	TOTAL GAS OPERATING REVENUES		\$69,665,534	\$46,823,861	\$15,220,890	\$7,620,784
10						
11	EXPENSES:					
12	Total Gas O&M Expenses	Worksheet	\$36,052,020	\$24,536,841	\$7,730,226	\$3,784,954
13	Depreciation Expense	Worksheet	7,358,167	4,920,839	1,630,595	806,733
14	Taxes Other than Income Tax	Worksheet	2,171,597	1,443,325	482,352	245,921
15						
16	INCOME TAXES	Worksheet	7,520,180	4,971,931	1,679,199	<u>869,050</u>
17						
18	NET UTILITY OPERATING INCOME		\$16,563,570	\$10,950,926	\$3,698,518	\$1,914,126
19						
20	RATE BASE	Worksheet	\$175,257,330	\$115,870,549	\$39,133,619	\$20,253,161
21						
22	RATE OF RETURN - REALIZED	Schedule	9.45	9.45	9.45	9.45
23						
24	INDEX OF RETURN		100	100.00	100.00	100.00

#### UNION ELECTRIC COMPANY

# ALLOCATED CLASS COST-OF-SERVICE BASED ON REVENUE REQUIREMENTS TEST YEAR: 12 MONTHS ENDED JUNE 30, 2002

TITLE: COST OF SERVICE SUMMARY

TITLE: COST OF	SERVICE SOFFMART	ALLOCATION	TOTAL				
LINE # ACCOUNT	# <u>ITEM</u>	BASIS	ILLINOIS	RESIDNTL	GENERAL	LG. USE	LG. USE - INT
1							
2	COST OF SERVICE SUMMARY						
3							
4							
5	GAS OPERATING REVENUE						
6	Sale of Gas (Margin)	Calculated	\$8,353,914	\$6,308,434	\$1,644,288	\$319,113	\$82,078
7	Other Operating Revenues	Worksheet	\$174,329	\$132,003	\$33,907	\$6,654	\$1,765
8							
9	TOTAL GAS OPERATING REVENUES		\$8,528,243	\$6,440,437	\$1,678,196	\$325,767	\$83,843
10							
11	EXPENSES:						
12	Total Gas O&M Expenses	Worksheet	\$5,115,836	\$3,862,684	\$1,005,448	\$195,735	\$51,969
13	Depreciation Expense	Worksheet	756,130	582,882	142,500	24,858	5,889
14	Taxes Other than Income Tax	Worksheet	167,848	126,852	32,633	6,702	1,662
15							
16	INCOME TAXES	Worksheet	<u>806,967</u>	605,776	<u>161,371</u>	<u>31,933</u>	7,888
17							
18	NET UTILITY OPERATING INCOME		\$1,681,462	\$1,262,243	\$336,245	\$66,538	\$16,436
19							
20	RATE BASE	Worksheet	\$16,765,995	\$12,585,931	\$3,352,725	\$663,458	\$163,881
21							
22	RATE OF RETURN - REALIZED	Schedule	10.03	10.03	10.03	10.03	10.03
23							
24	INDEX OF RETURN		100	100.00	100.00	100.00	100.00